Prison Industry Income Statement (as of June 30, 2019)

Included in the Department of Corrections' (SCDC) February 19, 2020 letter to the House Legislative Oversight Committee (LOC). This information was provided in response to the following question in LOC's January 30, 2020, letter to the Department of Corrections: "28. As a follow up to SCDC's response in a prior letter about which prison industries are, and are not, financially self-sustaining, please provide the data supporting the conclusion that the various facilities are or are not self-sustaining.²"

In addition to providing the information in this document, SCDC provided the following response:

• Please see attached Year End Financials.

² SCDC Response to LOC (January 16, 2020), Question #27 Please list which prison industries are, and are not, financially self-sustaining

Plant	Traditional	Service	PIE	Self Sustaining	Product	Comments
						Possible losing SCDMV plates, need to get more
Broad River Correctional I	Y	Y	Y	No	Signs, Plates, novelties	SCDOT work
Broad River Correctional II	N/A	N/A	N/A	N/A	Vacant	
Camille Graham	Y			Yes		Pursuing PIE approval
Industries HQ	Y			Yes	Moving Service	New start up
Industries Frame Shop	Y		Y	No	Frame and novelties	Need to increase volume
Industries HQ Print Shop	Y		Y	Yes	Print and Vinyl	
Evans Correctional			Y	Yes	Midcon Cables	
					SCDC Commissary items,	
Lee Correctional	Y	Y		Yes	Recycle Project	
Kershaw Correctional	N/A	N/A	N/A	N/A	Vacant	
Perry Correctional			Y	Yes	Shaw Flooring	
Tyger River Correctional			Y	Yes	Shaw Flooring	
Livesay Correctional			Y	Yes	Shaw Flooring	
Leath Correctional	Y		Y	Yes	Sewing, PIE Sewing	
McCormick Correctional	Y			No	Furniture, Modular, Seating	New plant startup will be a combination of 2 prior plants with smaller footprint, need state sales
Trenton Correctional		Y		Yes	Package program	50165
Trenton correctional				165	Package program	Billing issue corrected and plant should operate
Ridgeland Correctional		Y		No	Recycling project	in black
						Plant has restarted under new effort with SC
Lieber Correctional I		Y		No	Tire/Retread	Education to try to make plant self sustaining
Lieber Correctional II	N/A	N/A	N/A	N/A	Vacant	
MacDougall Correctional		Y		Yes	Textile recycle	

Important to Note: Industries has steadily increased profitability over the past 4 years. All plants are being re-worked to operate on a stand alone basis with positive cash flow. Industry programs support: Agency programs, offset expenditures, inmate rehabilitation, inmate engagement and yard stability, In FY18, Industry programs contributed \$1,393,781.00 to victims and victim programs, offset room and board \$1,397,612.00, provided \$629,199.00 in child support and provided \$83,978 in restitution. In FY15, Industries offenders recidivism was rate 8.9% lower, 13.4% compared to 22.3% (study every 3 years).

Source: SCEIS 6.30.19

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Division of Prison Industries Operating Income Statement Fiscal Year to Date Fund 34050000 As of June 30, 2019

	Overhead	Traditional	Service	PIE	Totals for PI	FY 18 Year End	FY19 as a % of FY18
Revenue	\$ 4,595.00	\$ 5,787,576.26	\$ 1,427,317.04	\$ 10,666,292.35	\$ 17,885,780.65	\$ 18,858,118.06	95%
Cost of Goods Sold	7,194.56	2,319,052.39	209,082.27	116,946.15	\$ 2,652,275.37	2,582,281.02	103%
Profit	(2,599.56)	3,468,523.87	1,218,234.77	10,549,346.20	15,233,505.28	16,275,837.04	94%
Employee Expense							
PI Funded	1,015,250.21	1,067,399.38	483,745.75	744,773.40	3,311,168.74	3,579,021.76	93%
Fringe	444,673.31	532,894.20	230,570.54	879,728.14	2,087,866.17	2,096,218.38	100%
Inmate Earnings	-	25,705.42	243,580.43	6,976,168.96	7,245,454.81	7,482,508.99	97%
Inmate Incentive Pay	-	90,404.43	-	-	90,404.43	26,803.02	
Inmate Workers Comp		-	-	344,600.00	344,600.00	227,491.99	151%
Employee Expense	1,459,923.52	1,716,403.43	957,896.72	8,945,270.50	13,079,494.15	13,412,044.14	98%
Services	5 000 10				0 100 10	0 170 05	•••
Phone Service	5,088.46	2,259.66	1,074.00	-	8,422.12	9,176.65	92%
Other Contractual Services	3,091.04	213,144.76	3,202.16	601.30	220,039.26	277,429.18	79%
Services	8,179.50	215,404.42	4,276.16	601.30	228,461.38	286,605.83	80%
Supply Expenses		400 000 07	54 000 50	== 000 = 1			
Supplies	80,163.69	438,996.97	51,288.58	57,083.54	627,532.78	1,256,329.64	50%
Supply Expenses	80,163.69	438,996.97	51,288.58	57,083.54	627,532.78	1,256,329.64	50%
Other Expenses							
Travel	318.81	-	-	-	318.81	16,996.83	
Other Rental, Fines and Fees	15,713.06	174,742.76	500.00	1,872.75	192,828.57	129,480.27	149%
Other Expenses	16,031.87	174,742.76	500.00	1,872.75	193,147.38	146,477.10	132%
Utilities Expenses							
Electric	26,485.56	105,373.83	85,884.40	108,513.21	326,257.00	411,430.31	79%
Propane	559.98	1,352.37	-	· -	1,912.35	11,587.02	17%
Gasoline	5,787.12	603.68	-	-	6,390.80	8,525.14	75%
Natural Gas	10,833.41	5,546.31	15,845.47	1,692.05	33,917.24	31,336.29	108%
Garbage	-	-	-	-	-	-	-
Water/Sewer	4,598.40	6,556.68	-	-	11,155.08	10,848.77	103%
Diesel	19,695.35	2,510.23	2,280.63	-	24,486.21	23,743.25	103%
Utilities Expenses	67,959.82	121,943.10	104,010.50	110,205.26	404,118.68	497,470.78	81%
Equipment & Assets							
Equipment	-	21,926.50	-	-	21,926.50	80,908.96	27%
Total Equipment & Assets	-	21,926.50	-	-	21,926.50	80,908.96	27%
Total Expense	1,632,258.40	2,689,417.18	1,117,971.96	9,115,033.35	14,554,680.87	15,679,836.45	93%
Income (Loss) Before Allocations	(1,634,857.96)	779,106.69	100,262.82	1,434,312.85	678,824.41	596,000.59	114%
Allocations:							
Allocation of Warehouse Allocation Percentage	418,148.17	(288,522.25) ^{69%}	(117,081.49) 28%	(12,544.44) ^{3%}	-	-	-
Allocation of Sales and Marketing	411,205.05	(390,644.79) 95%	-	(20,560.25) ^{5%}	-	-	-
Allocation of Administration	805,504.74	(475,247.80) ^{59%}	(136,935.80) ^{17%}	(193,321.14) 24%	-	-	-
-	-	(375,308.15)	(153,754.48)	1,207,887.02	678,824.41	596,000.59	114%
Net Income (Loss)	\$ - 9	\$ (375,308.15)	\$ (153,754.48)	\$ 1,207,887.02	\$ 678,824.41	\$ 596,000.59	114%
Available cash as of June 30, 2019 is \$	· · · · · · · · · · · · · · · · · · ·		. (,	,,	,		

Available cash as of June 30, 2019 is \$4,727,721.26

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Division of Prison Industries Operating Income Statement Fiscal Year To Date Fund 34050000 PI Overhead As of June 30, 2019

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	101	010	000			
	Administration	Sales & Marketing	PI Warehouse	Overhead Totals	FY 18 Year End	FY 19 as % of FY 18
Revenue	\$-	\$ 4,595.00	\$-	\$ 4,595.00	\$ 31,607.20	15%
Cost of Goods Sold	-	7,194.56	-	7,194.56	(923.75)	
Profit	-	(2,599.56)	-	(2,599.56)	32,530.95	-8%
Employee Expense						
PI Funded	521,978.21	271,057.94	222,214.06	1,015,250.21	960,176.71	106%
Fringe	205,203.00	128,303.37	111,166.94	444,673.31	400,179.63	111%
Inmate Earnings	-	-	111,100.01	-	-	111/0
Employee Expense	727,181.21	399,361.31	333,381.00	1,459,923.52	1,360,356.34	107%
Services	4 007 00	101.00		5 000 40	E 774 40	000/
Phone Service	4,687.26	401.20	-	5,088.46	5,771.12	88%
Other Contractual Services	565.17	772.32	1,753.55	3,091.04	13,591.37	23%
Services	5,252.43	1,173.52	1,753.55	8,179.50	19,362.49	42%
Supply Expenses						
Supplies	53,908.43	4,227.00	22,028.26	80,163.69	105,409.95	76%
Supply Expenses	53,908.43	4,227.00	22,028.26	80,163.69	105,409.95	76%
Other Expenses						
Other Rental, Fines and Fees	14,853.06	860.00	-	15,713.06	16,939.45	93%
Travel	-	318.81	-	318.81	2,622.05	12%
Other Expenses	14,853.06	1,178.81	-	16,031.87	19,561.50	82%
Utilities Expenses						
Electric	3,920.97	-	22,564.59	26,485.56	52,889.05	50%
Propane	-	-	559.98	559.98	1,029.32	54%
Gasoline	90.81	2,664.85	3,031.46	5,787.12	7,645.84	76%
Natural Gas	297.83	-	10,535.58	10,833.41	7,855.29	138%
Water/Sewer	-	-	4,598.40	4,598.40	4,439.20	104%
Diesel	-	-	19,695.35	19,695.35	19,581.28	101%
Utilities Expenses	4,309.61	2,664.85	60,985.36	67,959.82	93,439.98	73%
Equipment & Assets					<i></i>	
Equipment	-	-	-	-	(47,844.00)	<u> 0% </u> 0%
Total Equipment & Assets		-	-	-	(47,844.00)	0%
Total Expense	805,504.74	408,605.49	418,148.17	1,632,258.40	1,550,286.26	105%
Incomo (Loco) Poforo						
Income (Loss) Before Allocations	(805,504.74)	(411,205.05)	(418,148.17)	(1,634,857.96)	(1,517,755.31)	108%
		(111,20000)	(****,******)	(1,00,1,00,00)	(1,011,10000)	
Allocations:						
Allocation of Warehouse	-	-	418,148.17	418,148.17	401,638.71	
Allocation of Sales and		444 005 05		444 005 05	400 770 74	
Marketing	-	411,205.05	-	411,205.05	402,772.74	
Allocation of Administration	805,504.74	-	-	805,504.74	743,981.06	
Income (Loss) After Allocations						
and Equipment Total Income (Loss)		<u>-</u> \$ -	- \$-	- \$-	- \$-	
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Division of Prison Industries Operating Income Statement Fiscal Year to Date Fund 34050000 Traditional As of June 30, 2019

	342 Broad River	346 Lee	352 Perry	354 Camille Graham		359 Ieadquarters	368 PI HQ	387 PI HQ	388 Leath	391 Lee	396 HQ			FY 19 as a % of
	Signs	Mattress	Wood Products	Apparel	Modular, Chairs & Furniture	Microfilm	Frame Shop	Print Shop	Apparel	Cut & Sew	Relocation Services	Total Traditional	FY 18 Year End	FY 18
Daviania	-													94%
Revenue Cost of Goods Sold	\$ 195,611.83 \$ 91,964.09	6 461,246.25 155,514.97	\$ 256,959.41 85,624.92	\$ 201,086.50 82,051.80	\$ 792,317.98 505,827.93	\$ 16,327.78 -	\$ 32,914.42 7,120.39	\$ 1,730,918.25 470,469.88	\$ 560,252.00 305,637.98	\$ 1,535,324.70 614,840.43	\$ 4,617.14 -	\$5,787,576.26 2,319,052.39	\$ 6,182,756.57 2,110,095.06	94% 110%
Profit	103,647.74	305,731.28	171,334.49	119,034.70	286,490.05	16,327.78	25,794.03	1,260,448.37	254,614.02	920,484.27	4,617.14	3,468,523.87	4,072,661.51	85%
Employee Expense														
PI Funded	25,516.00	60,384.01	160,139.11	78,184.00	242,804.84	-	15,603.09	333,941.24	64,128.48	86,698.61	-	1,067,399.38	1,013,422.05	105%
Fringe	12,035.09	29,228.79	78,031.99	30,875.38	127,561.01	-	1,193.63	166,200.83	35,654.64	52,112.84	-	532,894.20	458,180.67	116%
Inmate Earnings	10,811.13	1,261.00	11,573.70	293.03	1,024.34	-	-	-	16.97		725.25	25,705.42	41,987.61	61%
Inmate Incentive Pay	14,062.44	2,074.84	040 744 00	12,617.44	274 200 40		40 700 70	500 4 40 07	28,774.48	32,875.23	-	90,404.43	26,803.02	4440/
Employee Expense	62,424.66	92,948.64	249,744.80	121,969.85	371,390.19	-	16,796.72	500,142.07	128,574.57	171,686.68	725.25	1,716,403.43	1,540,393.35	111%
Services														
Phone Service		-		-	2,259.66	-		-	-	-		2,259.66	2,355.87	
Other Contractual Services	451.56	367.00	6,460.82	390.00	4,806.00	12,080.00	30.10	188,206.11	-	353.17	-	213,144.76	262,208.83	0.10/
Services	451.56	367.00	6,460.82	390.00	7,065.66	12,080.00	30.10	188,206.11	-	353.17	-	215,404.42	264,564.70	81%
Supply Expenses														
Supplies	22,174.27	16,233.33	90,559.00	30,663.45	135,600.93	-	12,018.26	96,418.29	12,689.85	21,175.93	1,463.66	438,996.97	1,006,421.98	4.49/
Supply Expenses	22,174.27	16,233.33	90,559.00	30,663.45	135,600.93	-	12,018.26	96,418.29	12,689.85	21,175.93	1,463.66	438,996.97	1,006,421.98	44%
Other Expenses														
Other Rental, Fines and Fees	-	-	948.65	-	(4,250.00)	-	-	178,044.11	-	-	-	174,742.76	123,086.32	
Travel	-	-	-	-	-	-	-	-	-	-	-	-	1,574.78	
Other Expenses	-	-	948.65	-	(4,250.00)	-	-	178,044.11	-	-	-	174,742.76	124,661.10	140%
Utilities Expenses														
Electric	10,140.25	11,147.04	10,456.82	10,044.16	-	-	-	19,859.28	4,841.25	38,885.03	-	105,373.83	124,342.12	
Propane	-	419.56	932.81	-	-	-	-	-	-	-	-	1,352.37	10,388.72	
Gasoline Natural Gas	- 1,361.00	-	-	-	528.45	-	-	75.23 4,185.31	-	-	-	603.68 5,546.31	879.30 4,307.85	
Garbage	1,301.00	-	-	-	-	-	-	4,105.51	-	-	-	5,540.51	4,307.03	
Water/Sewer	-	-	-	1,972.95	-	-	-	4,583.73	-	-	-	6,556.68	6,409.57	
Diesel	-	-	-	-	2,510.23	-	-	-	-	-	-	2,510.23	1,148.64	
Utilities Expenses	11,501.25	11,566.60	11,389.63	12,017.11	3,038.68	-	-	28,703.55	4,841.25	38,885.03	-	121,943.10	147,476.20	83%
Equipment & Assets														
Equipment	-	-	-	13,527.00	-	-	-	-	8,399.50	-		21,926.50	128,752.98	
Total Equipment & Assets	-	-	-	13,527.00	-	-	-	-	8,399.50	-		21,926.50	128,752.98	17%
Total Expense	96,551.74	121,115.57	359,102.90	178,567.41	512,845.46	12,080.00	28,845.08	991,514.13	154,505.17	232,100.81	2,188.91	2,689,417.18	3,212,270.31	84%
Income (Loss) Before Allocations		184,615.71	(187,768.41)	(59,532.71)	(226,355.41)	4,247.78	(3,051.05)	268,934.24	100,108.85	688,383.46	2,428.23	779,106.69	860,391.20	91%
Allocations: Allocation of Warehouse	(12,544.45)	(20,907.41)	(62,722.23)	(12,544.45)	(79,448.15)	-	(4,181.48)	(20,907.41)	(25,088.89)	(50,177.78)	-	(288,522.25)	(305,892.42)	
Allocation Percentage Allocation of Sales and		5%	15%	3%	19%		1%	5%	6%	12%		69%	84%	
Marketing		(20,560.25)	(164,482.02)	(8,224.10)	(127,473.57)	-	(24,672.30)	(16,448.20)	(4,112.05)	(16,448.20)	-	(390,644.79)	(368,767.99)	
Allocation Percentage	2%	(64,440.38)	(72,495.43)	(32,220.19)	(64,440.38)		(8,055.05)	(64,440.38)	(64,440.38)	(92,633.04)	(4,027.52)	(475,247.80)	(424,012.19)	
Allocation of Admin. EXP Allocation Percentage	(0,000.00)	(04,440.38) 8%	(72,495.43)	(32,220.19)	(64,440.38)	-	(8,055.05)	(64,440.38)	(64,440.38) 8%	(92,033.04)	(4,027.52)	(475,247.80) 59%	(424,012.19)	
	(21,727.60)	78,707.67	(487,468.09)	(112,521.45)	(497,717.51)	4,247.78	(39,959.88)	167,138.25	6,467.53	529,124.44	(1,599.29)	(375,308.15)	(238,281.40)	158%
Total Income (Loss)	\$ (21,727.60) \$	78,707.67	\$ (487,468.09)	\$ (112,521.45)	\$ (497,717.51) \$	4,247.78	\$ (39,959.88)	\$ 167,138.25	\$ 6,467.53	\$ 529,124.44	\$ (1,599.29)	\$ (375,308.15)	\$ (238,281.40)	158%

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Division of Prison Industries Operating Income Statement Fiscal Year to Date Fund 3405000 PI Service As of June 30, 2019

	341 Broad River Tags	348 Perry Pay Key	360 Lee Plastics Reclaim	367 Lieber Carolina Textiles	373 Lieber Tire Retread	381 Perry M&S Soap	382 McCormick Upholstery	386 Trenton Inmate Pkg Pgm	399 Ridgeland Plastics Reclaim	400 MacDougall Carolina Textiles	Total Service	FY 18 Year End	FY 19 as a % of FY 18
Revenue Cost of Goods Sold	\$ 90,677.80 -	\$ 535.40 \$ -	144,227.10	\$ 15,536.87 -	\$ 419,579.20 209,082.27	\$11,631.20 -	\$ - -	\$ 293,300.42 -	\$ 193,555.14 -	\$ 258,273.91 -	\$ 1,427,317.04 \$ 209,082.27	\$ 1,485,520.29 265,254.16	96% 79%
Profit	90,677.80	535.40	144,227.10	15,536.87	210,496.93	11,631.20	-	293,300.42	193,555.14	258,273.91	1,218,234.77	1,220,266.13	100%
Employee Expense PI Funded	11,723.57		19,068.63		174,964.82	_		110,864.76	89,557.54	77,566.43	483,745.75	554,441.64	87%
Fringe	5,529.64	-	9,230.15	-	76,871.12	-	-	45,971.83	50,899.50	42,068.30	230,570.54	239,549.71	96%
Inmate Earnings	23,806.50	161.52	32,296.34	4,217.74	27,469.05	4,190.01	9,188.93	11,886.46	54,655.70	75,708.18	243,580.43	280,282.73	87%
Employee Expense	41,059.71	161.52	60,595.12	4,217.74	279,304.99	4,190.01	9,188.93	168,723.05	195,112.74	195,342.91	957,896.72	1,074,274.08	89%
Services													
Phone Service	-	-	-	-	1,074.00	-	-	-	-	-	1,074.00	1,049.66	102%
Other Contractual Services	207.47	-	115.89	-	2,878.80	-	-	-	-	-	3,202.16	265.50	1206%
Services	207.47	-	115.89	-	3,952.80	-	-	-	-	-	4,276.16	1,315.16	325%
Supply Expenses Supplies	10,188.18		5,126.31		27,249.46			2,752.19	3,233.43	2,739.01	51,288.58	64,097.48	80%
Supplies Supply Expenses	10,188.18	-	5,126.31 5,126.31		27,249.46		-	2,752.19	3,233.43	2,739.01	51,288.58	<u>64,097.48</u>	80%
Other Expenses			0,120.01		21,240.40			2,702.10	0,200.40	2,700.01	01,200.00	04,001.40	
Other Rental, Fines and Fees	-	-	-	-	500.00	-	-	-	-	-	500.00	555.72	90%
Other Expenses	-	-	-	-	500.00	-	-	-	-	-	500.00	555.72	90%
Utilities Expenses Electric	4,659.03		14,776.31	11,936.88	24,221.87			5,435.44	16,713.26	8,141.61	85,884.40	109,136.23	79%
Propane	4,059.05	-	-	- 11,930.00	24,221.07	-	-	5,435.44	10,713.20	0,141.01	05,004.40	109,136.23	0%
Gasoline	-	-	-	-	-	-	-	-	-	-	-	-	0%
Natural Gas	625.32	-	-	2,537.22	12,682.93	-	-	-	-	-	15,845.47	17,184.50	92%
Water/Sewer	-	-	-	-	-	-	-	-	-	-	-	-	0%
Diesel Utilities Expenses	- 5,284.35		- 14,776.31	- 14,474.10	2,280.63 39,185.43			5,435.44	- 16,713.26	- 8,141.61	2,280.63 104,010.50	3,013.33 129,503.04	<u>76%</u> 80%
•	5,204.35	-	14,770.31	14,474.10	33,103.43	-	-	5,455.44	10,713.20	0,141.01	104,010.50	129,503.04	00 /0
Equipment & Assets Equipment	-	-	-	-	-	-	-	-	-		-	-	0%
Total Equipment & Assets	-	-	-	-	-	-	-	-	-	-	-	-	0%
Total Expense	56,739.71	161.52	80,613.63	18,691.84	350,192.68	4,190.01	9,188.93	176,910.68	215,059.43	206,223.53	1,117,971.96	1,269,745.48	88%
Income (Loss) Before													
Allocations	33,938.09	373.88	63,613.47	(3,154.97)	(139,695.75)	7,441.19	(9,188.93)	116,389.75	(21,504.29)	52,050.38	100,262.82	(49,479.35)	-203%
Allocations:													
Allocation of Warehouse	-	-	-	-	(66,903.71)	-	-	(50,177.78)	-	-	(117,081.49)	(67,147.11)	
Allocation Percentage					16%			12%			28%	18%	
Allocation of Sales and Marketing Allocation Percentage	-	-	-	-	-	-	-	-	-	-	-	-	
Allocation of Administration	(16,110.09) 2%	-	(32,220.19) 4%	-	(32,220.19) 4%	-	-	(32,220.19) 4%	(24,165.14) ^{3%}	-	(136,935.80) 17%	(178,531.40) ^{24%}	
	17,828.00	373.88	31,393.28	(3,154.97)	(238,819.65)	7,441.19	(9,188.93)	33,991.78	(45,669.43)	52,050.38	(153,754.48)	(295,157.86)	52%
Total Income (Loss)	\$ 17,828.00	\$ 373.88 \$	31,393.28 \$	6 (3,154.97)	\$ (238,819.65)	\$ 7,441.19	(9,188.93)	\$ 33,991.78	\$ (45,669.43)	\$ 52,050.38	\$ (153,754.48)	\$ (295,157.86)	52%

Division of Prison Industries Operating Income Statement Fiscal Year to Date Fund 34050000 PIE

As of June 30, 2019

				10 01 04	10 00, 2010							
	343 Broad River	345 & 378 Tyger River	362 Livesay	366 PI HQ	372 Evans	374 Leath	389 Kershaw		514.40	FY19 as a		
	Signs	Anderson	Anderson	Framing	Midcon	Craig Industries	Suncrest	Total PIE	FY 18 Year End	% of FY18		
Revenue Cost of Goods Sold	\$ 239,081.12 112,400.56	\$7,105,458.66	\$1,683,456.58	\$ 43,318.71 4,545.59	\$ 1,043,551.63	\$ 164,215.29	\$ 387,210.36	\$ 10,666,292.35 116,946.15	\$11,158,234.00 207,855.55	96% 56%		
Profit	126,680.56	7,105,458.66	1,683,456.58	38,773.12	1,043,551.63	164,215.29	387,210.36	10,549,346.20	10,950,378.45	96%		
	,	.,,	1,000,100.00	•••,•••••	.,,		,		,,			
Employee Expense												
PIFunded	31,722.60	385,487.10	157,293.29	-	75,097.17	18,796.68	76,376.56	744,773.40	1,050,961.36	71%		
Fringe	17,151.27	542,322.90	159,871.13	1,569.77	91,554.32	,	56,808.03	879,728.14	998,308.37	88%		
Inmate Earnings	28,611.58	4,694,726.02	1,074,102.27	20,519.72	738,235.49	121,150.44	298,823.44	6,976,168.96	7,160,238.65	97%		
Inmate Workers Comp	1,413.32	231,904.16	53,057.15	1,013.61	36,466.43	5,984.44	14,760.90	344,600.00	227,491.99	151%		
Employee Expense	78,898.77	5,854,440.18	1,444,323.84	23,103.10	941,353.41	156,382.28	446,768.93	8,945,270.50	9,437,000.37	95%		
Services												
Phone Service	-	-	-	-	_	-	-	-	-	0%		
Other Contractual Services	561.40	-	-	39.90	-	-	-	601.30	-	0%		
Services	561.40	-	-	39.90	-	-	-	601.30	-	0%		
Supply Expenses												
Supplies _	27,568.01	3,553.28	1,455.32	15,931.19	4,435.89		420.33	57,083.54	80,400.23	71%		
Supply Expenses	27,568.01	3,553.28	1,455.32	15,931.19	4,435.89	3,719.52	420.33	57,083.54	80,400.23	71%		
Other Expenses												
Other Rental, Fines and Fees	(550.00)	1,384.44	-	-	-	-	1,038.31	1,872.75	1,698.78	110%		
Other Expenses	(550.00)	1,384.44	-	-	-	-	1,038.31	1,872.75	1,698.78	110%		
	(*****)	.,					.,	.,	.,			
Utilities Expenses												
Electric Propane	12,606.80	59,620.08	9,097.90	-	10,276.12	4,841.25	12,071.06	108,513.21	125,062.94	87% 0%		
Gasoline	-	-	-	-	-	-	-	-	-	0%		
Natural Gas	1,692.05	-	-	-	-	-	-	1,692.05	1,988.65	85%		
Garbage	-	-	-	-	-	-	-	-	-	0%		
Water/Sewer Diesel	-	-	-	-	-	-	-	-	-	0% 0%		
Utilities Expenses	- 14,298.85	59,620.08	9,097.90		10,276.12	4,841.25	12,071.06	110,205.26	127,051.59	87%		
ounties Expenses	14,290.05	59,620.08	5,057.50	•	10,270.12	4,041.25	12,071.00	110,205.20	127,051.59	01 /0		
Equipment & Assets												
Equipment	-	-	-	-	-	-	-	-	-	0%		
Total Equipment & Assets	-	-	-	-	-	-	-	-	-	0%		
Total Expense	120,777.03	5,918,997.98	1,454,877.06	39,074.19	956,065.42	164,943.05	460,298.63	9,115,033.35	9,646,150.97	94%		
Total Expense	120,777.03	5,910,997.90	1,454,077.00	39,074.19	930,003.42	104,943.05	400,290.03	9,115,055.55	9,040,150.97	94 70		
Income (Loss) Before Allocations	5,903.53	1,186,460.68	228,579.52	(301.07)	87,486.21	(727.76)	(73,088.27)	1,434,312.85	1,304,227.48	110%		
Allocations	3,303.33	1,100,400.00	220,575.52	(301.07)	07,400.21	(121.10)	(13,000.21)	1,434,312.03	1,304,227.40	11070		
Allocations:												
Allocation of Warehouse	(4,181.48)	-	-	(8,362.96)	-	-	-	(12,544.44)	-	-		
Allocation Percentage	1%	-		2%				3%				
	(4.440.05)			(40,440,00)				(00 500 05)	(00 000 75)			
Allocation of Sales and Marketing	(4,112.05)	-		(16,448.20)	-	-	-	(20,560.25)	(32,066.75)			
Allocation Percentage	1%	0%	(64) 65) · · ·	4%	(0.4.427.5.5)	(04.107.1.)	(00.000.000	5%	8%			
Allocation of Admin. Exp	(8,055.05)	(72,495.43)	(24,165.14)	(8,055.05)	(24,165.14)		(32,220.19)	(193,321.14)	(141,337.45)			
Allocation Percentage	1%	9%	3%	1%	39	6 3%	4%	24%	19%			
-												
-	(10,445.05)	1,113,965.25	204,414.38	(33,167.28)	63,321.07	(24,892.90)	(105,308.46)	1,207,887.02	1,130,823.28	107%		
Total Income (Loss)	\$ (10,445.05)	\$1,113,965,25	\$ 204,414.38	\$ (33,167,28)	\$ 63,321.07	\$ (24,892,90)	\$ (105.308.46)	\$ 1,207,887.02	\$ 1.130.823.28	107%		
=	+ (10,440.00)	+ .,		+ (00,101.20)	+ 00,021.07	+ (14,002.00)	+ (100,000.40)	+ 1,201,001.02	+ 1,100,010.20	101 /0		

Notes to financials:

- 1. Inmate Worker's Comp is paid in full every July. The total for FY19 is \$344,600.
- 2. Ricoh equipment lease is paid in July every year. FY19 price is \$122,483.55.
- 3. Equipment and Assets expenditures Camille purchased a screen press machine and dryer for \$13,527. Leath purchased a button hole machine for \$8,339.50.
- 4. \$ Journal entry for \$2,700.19 in utilities from Allendale has been given back to Industries.
- 5. Recent FY19 allocation updates moved 95% of Sales and Marketing costs to Traditional Programs.
- 6. Suncrest has closed operations at Kershaw CI as of March 31, 2019.

Non-traditional expenses realated to Perry/McCormick move:

1. \$11,000 engineering water test